

mary fur houses the raw furs are sold to brokers at auction. They in turn send them to the manufacturer, from whence they are distributed through the wholesale iouses to the retailer, where the final buyer gets a chance at them in the form of coats, muffs, caps and the like. The trapping of animals is an al-

kinds of furs are scarce and con-

stantly growing scarcer, the total value of fur brought to market each

As men formerly made a living by

trapping, so they do today. In addi-

tion to the professional trappers there are thousands upon thousands

in every State of the union and of

every province of Canada who trap

In almost every State there can

mink, skunk and other kinds of fur-bearing unimals. Animals which

once were not considered as fur-

bearing animals are now caught and

their furs are used extensively Modern ways of preparation of the

hides and the big demand for furs has caused former supposedly poor

Along nearly all the North Amer-

ican streams muskrat can be found.

Thousands of boys, eager to earn a

few cents, will work to tran them

this winter. When caught the skins are sold to a local dealer or

are shipped to some great fur mar-

The greatest primary for market

of the world is St. Louis, More than 1,000,000 trappers send furs direct

to St. Louis houses. One fur house

in St. Louis alone sent out 330,000

pieces of advertising matter, cain-

logues, mailing tags and price lists

in one day at the opening of the fur season in 1913.

St. Louis started as a great fur center when it was first established

as a trading post, 150 years ago. The

trappers from all over the North-west came there to trade with the

early French traders. The trade

was pushed into Canada and Alaska

From 65 to 75 per cent of all the

furs caught in North America are brought to St. Louis fur dealers. From 5,000 to 7,000 separate ship-

ments of furs are received daily by the St. Louis houses. The value of

furs brought to the St. Louis mar-

LITTLE TRADING POST

grade to be more highly regarded

opposum.

found the raccoon,

year is constantly increasing.

in winter.

luring task. For that reason farmer boys often take it up. The cunning of man is pitted against the cunning of the wild animal and the animal often proves to be more cunning than the man.

Here are some of the trapping methods for different animals, prepared by one of the most skilled trappers of the country for the information of amateurs:

"For trapping raccoon find where the animals are traveling and set the trap near the trail, not directly in it, but from one to ten feet away. near a busb, log or stump, to which fasten the balt in such a way that the animals will have to pass over the trap to get to the bait. Put trap in an open place if the sur-roundings will allow. Fasten the chain from trap if possible, dig a small trench for chain about three inches deep, dig a place for trap so it will be about half an inch below the surface of the level ground. See that the pan is working freely and that it has plenty of room to go, then take some dry horse manure, rub it in your hands until it is thoroughly pulverized, put it around the pan of trap (it will not clog trap if properly pulverized), then cover all of trap and chain with fresh dirt or sand to level of the ground, put your bait back of trap on the log, bush or Use a piece of bird, fish stump.

or candy. LOOK FOR TRACKS

IN TRAPPING GAME. "For trapping mink locate the in or near water, of course, going across country from one stream to another. It is always well to look close to creeks or small branches for their tracks. Another invariable

habit of the mink which must be borne in mind is that of following the same beaten trail; this trail or runway is not easy to locate; one must look closely and carefully for it. The mink stays in water as much as he does on land, having regular places for entering and leaving the water, which must be certainly located. When you find a trall, select the best place right across it (near the water) to make a set. Provide yourself with a number of small, sharpened stakes (taking care to remove all shavings from them some distance from trap), making as few tracks as pos-sible around the trap. Next place trap on the ground, marking its exact shape thereon with your knife, then remove it and carefully the earth out of the place marked until the trap fits into it.

and is perfectly level with the sur-Cover the spring of the trap with the loose particles of earth and the pan cover carefully with old leaves or moss, the stems of which always remove so there be no interference with the swift and sure springing of the jaws. Now, just above pan of trap and to the sides about five or six inches distant, place the small stakes, leaving about 1 1/2 inches between each one; place the balt within the stakes close to pan of trap (stakes should not be too close together to permit minks taking buit from outside) so in crossing for the bait, the mink must step on trap, thus making the set a very successful one. Length-en chain of trap with a piece of

wire and fasten to a root or a strong driven stake near the water, so that

the mink may have greater length

of chain and upon dashing for water when caught drown quickly,

thus lessening chances of escape. "For trapping skunk, first find where the animal makes its den then set trap just inside entrance, cover it over with leaves, having it stapled to a good sized chunk of wood; then lay a little chunk of wood just behind the spring, so the animal will have to step over this before going in or out of den.

"A common method of trapping the musk-rat is to locate their slides on bank and set trap in water di-rectly beneath slides. Trap should be about two inches under water.

When the furs are brought to the market they are first given to the grader. These men are skilled in the value of furs so that a glance or a touch will tell the value. A fur that is cut is less valuable than

Raccoon and opossum are compared with many furbearing ani-mals as producers of cheap furs. This is true, but at the same time, they offer the most promising future of the fur-farmer in many lo-calities, especially the South and central sections Opossum can not stand severe cold weather. They are early raised, and in addition to their fur, the carcass finds a ready

keep over; or the better plan would no doubt be to kill off the surplus uable of all furs. The highest price ever paid for a silver fox skin was \$2.800. Many allver fox skins bring males and perhaps some females.

The ox, horse or sheep were all wild at one time, but they have become domesticated. Why not the same with fur bearers? This is exactly what should be done. Skunks, especially, are very easily domesticated, and other furbearers, such as coons, mink and opossums ,200n lone much of their fear.

When the raiser learns this and furnishes a large enclosure with dens and food similar to that which they get when in their wild state, they will be on the road to success.
As one raiser says: "They do well in a semi-wild state." If the enclosis too small. fleas, licks, and other parasites are a great enemy to the animals. In a large enclos-ure the animals are more "at home," although at first they are restless and will walk around seeking a way to escape, that is, they try to escape at night. They are seldom, if ever seen during the day when first let loose in the enclosure: they generally go into the first dex

that has been prepared for them, Water is important. If you are raising skunks, "yes or opossums, water for drinking is all that is required; the same is the case with the coon, although they will do best where they have water to wade, play and search for food. Muskrais, otters, beavers and mink must have water to swim and play in, as well as to drink, or they cannot be raised. The enclosure for mink and muskrats should include a stream of running water if possible, or a pond of pure water. The same con-ditions apply to otters and beavers.

The thousands of small lakes, onds etc. offer a splendid opportunity for the successful raising of muskrats. Many owners of such, towithout any fence, are reaping a profitable and furry harvest; yet there are additional hundreds that by building a fence around, would soon have a musicrat lake or pond worth a great deal. Muskrais are fond of their homes and often main at the same location for years.

higher strains. The conditions in nature are approached as nearly as possible except that the animals are fenced in.

The business of raising foxes for their furs has developed wonderfully in Eastern Canada. Prices paid for the specimens of black and silver fox seem fabulous. It is re-ported on good authority that \$10 -000 to \$15,000 is no uncommon price for good pairs, a male and female This is not so unreasonable when he value of the skins are taken into consideration, and proportion-ately would only mean \$40 to \$60 for a pair of mink, the skins of

which would bring \$5 to \$7 each. Black, silver and cross foxes a valuable and it seems that financial success has been made where companies have been formed. man in charge, however, must be a person who knows the nature and habits of the animals. Becently some are experimenting with Arctic -white and blue-foxes.

more than \$1,000 each.

Fur farmers have the advantage

of ordinary trappers. They can breed their animals and devolop

A good many attempts were made at raising slunks, a number of years ago, most of which were fallures. Some entered the business on a large scale, knowing nothing of the animals, and of course failed; others "penned up" a few skunks and as they were not properly cared for, failure was the

SKUNKS WILL BE RAISED AT PROFIT.

The advanced price for skunk skins in recent years, has caused a revival in their raising. This time, an entirely different class of people are taking up the work, and they are going to succeed. Why? Eccause they know something of the animal and are going at the husiness in a calm and busi-

ness-like way. Mini., at present prices, look good